

Request for Proposal for Construction, Operation and Maintenance of Inland Waterway Terminal in Jogighopa on National Waterway 2

Inviting Applications from Developers

Inland Waterway Authority of India (IWAI) is an autonomous body under the Ministry of Shipping, Road Transport & Highways entrusted with the development and regulation of inland waterways including National Waterway 2. NW-2 stretches from Dhubri up to Sadiya on river Brahmaputra, passing through Pandu (Guwahati). Jogighopa is located in Assam on NW – 2 between Dhubri and Guwahati. This waterway flows into Bangladesh through Dhubri and a protocol route exists on this waterway in Bangladesh leading to connectivity with Haldia/Kolkata Port. Jogighopa is a major coal trans-shipment hub apart from other cargoes like cement, jute, etc. IWT is a highly competitive mode of transport and it is anticipated that with the creation of proper infrastructure at Jogighopa, a significant cargo can be operationalized on NW-2. It is proposed to construct a state-of-the-art terminal for handling coal and other bulk cargo for transportation through inland waterway system on PPP mode. Request for this proposal is invited from interested companies/organizations for setting-up of the terminal along with handling facilities.

Development and maintenance of the aforesaid terminal on a concession period of 15 years

Terminal Components: The Infrastructure configuration is as follows:

Components	Status
Floating Pontoon	Available
Material Handling System (Conveyor Belt, Cranes, Tractor Trailers)	To be developed
Warehouses-Open & Covered	To be developed
Office Complex	To be up-graded
Utilities (Roads, Power supply, water)	Partially developed
Other On-site Infrastructure including perimeter wall, River Bank Protection	To be developed

Obligation of the Developer

The developer would be required to build, operate and maintain the Inland Waterway Terminal for a period of 15 years. The developer may recover the investments made suitably by way of annuity payment to be made by the Inland Waterway Authority of India (IWAI) for the period of concession. Apart from annuity payments, the developer shall be eligible to levy reasonable user charges on the terminal users.

IWAI has mandated IL&FS Infrastructure Development Corporation Ltd. (IIDC), to undertake comprehensive Process Management leading to appointment of an operator who will Develop, Operate and Maintain the terminal up-to the fixed period of concession on Public Private Partnership (PPP) basis.

Evaluation Criteria

Evaluation of proposals will be carried out in two stages. **Stage I: Qualification stage** (Assessment of technical and financial capability)

In the qualification stage the qualification proposal comprising information of the parties on their technical and financial capability for undertaking the project will be evaluated. Stage II would be based on the first stage and only those proposals that meet the minimum threshold technical and financial capabilities as set out in the RFP would be short-listed/qualified and their financial proposal would be opened in Stage II for selecting the successful bidder.

Stage II: Financial Proposal

The bids for the project shall be evaluated on the basis of lowest financial annuity required by a bidder for implementing the Project. The annuity amount shall constitute the sole criteria for evaluation of bids.

Bid Stage	
1. Sale of Bid Documents	16 th April to 2 nd May, 2009
2. Last date for receiving queries	2 nd April, 2009
3. Pre-Bid Meeting -1	9 th April, 2009
4. Last date of submission of RFP	5 th May, 2009

RFP & PIM (Project Information Memorandum) can be downloaded from the website: www.iwai.nic.in/ or www.ilfsindia.co.in or it can be purchased from the address mentioned below:

IL&FS Infrastructure Development Corp. Ltd.
Eros Business Centre, Hotel Shangri-La,
19, Ashoka Road, New Delhi-110001

Title of the Envelope of Proposals:

“Application for Proposal: Inland Waterway Terminal Development Project”

Address for submission of EoI:

The Executive Director,
IL&FS Infrastructure Development Corp. Ltd.
Eros Business Centre, Hotel Shangri-La,
19, Ashoka Road, New Delhi-110001



Inland Waterways Authority of India
(Ministry of Shipping, Road Transport & Highways)

 Infrastructure
IL&FS Infrastructure Development Corp. Ltd.