

Sl. no.	Pre bid queries	Reply
M/s CES (I) Pvt. Ltd.		
1	Past Experience	
	According to bid document, similar studies completed during past 7 years will be only considered . Since similar IWT studies carried out during last are very Limited, it is requested to consider 10 years period for the past experience	The suggestion accepted.
2	Firms Relevent Experience	
	What is meant for other relevent experience "on which 30% of 40 marks will be awarded. Please elaborate	By other relevant experience it is meant to consider the firm's experience in infrastructure projects in the fields of transportation, logistics other than IWT.
3	Requirement of Preliminary Surveys	
	There are several rivers (primarily tributaries of Brahmatara and Barak) where potential for navigation for small stretches may be existing but identification and report preparation for these potential will be difficult if no primary data collection is involved. The data required to be collected as per clause 4.2 from secondary sources may not be sucessfull due to non availability of such data in various organisation of NE states. Even by reconissance visits such data cannot be collected unless surveys are conducted at the popotential project locations. Hence it is extremely difficult to assess the scope of such preliminary surveys at this stage . This has substantial implications on time & cost. It is requested that IWAI should consider data collection only from secondary sources . Preliminary surveys, if any, can be conducted at the potential project locations with the approval of IWAI and cost of such surveys to be borne by IWAI as per actuals by giving suitable time extention in the study period.	The scope of data collection to be made under the study is clearly stated in the TOR. Under the activities described in the TOR para-4.2, it is intended that the Consultant will invariably visit at least important locations along the potential stretches / projects idnetified vide TOR para-4.1 and carry out reconnaissance survey by waterway, land or a combination of both. It is not intended that hydrographic survey will be conducted along the waterway under this study. It is clarified that primary data collected by the consultant will form an important input for the study in describing the characteristics and potential of identified stretches / projects whereas secondary data will form important input in indentifying such stretches / projects at the preliminary stage (TOR 4.1 refers). A firm consutancy fee is to be stated and agreed and no further reimbursement of expenses on actuals for any purpose or deviation in the agreed fee shall be made.
4	Duration of Study	
	The time schedule mentioned for draft report preparation under sl. no.(b) giving 8 weeks time after submission of inception report may not be adequate as preliminary surveys need to be conducted at potential project locations. It is suggested to consider atleast 8 week additional time to cover all NE states. Accordingly total time period of the study will be 32 weeks instead of 24 weeks . Please confirm.	The duration of the study stands without change as 24 weeks.

5	Potential location	
	It is presumed potential locations under Brahmaputra & Barak rivers are excluded in the present assignment as per TOR. Please confirm. Potential for development of inland navigation in the north eastern states (excluding Brahmaputra and Barak) is very limited as terrain of most of the state is hilly and available length of rivers in plain areas is small. However, the potentiality will be increased if the services on these tributaries are linked with the services on Brahmaputra and Barak river. Please confirm whether such concept will be followed and if so the plans of IWAI/State Govt. on the above two waterways need to be linked with the present study.	It is not envisaged that the study will attempt to explore the potential of utilising various tributaries of Brahmaputra or Barak in combination with the cargo potential of those two main rivers and various origin /destination points along those rivers due to the fact that such study will call for detailed information on cargo (including commodities, quantities, origin, destination etc.). The objective of the study is to identify basically stand alone IWT projects that has potential to bring benefits to a specified place / places, or in a specified stretch of a river / lake. Once such projects are taken up for development, by virtue of their contiguity with any major river, further potential may be available for their integration and utilisation in a larger way. However that is not an aspect proposed to be covered by the present study.
6	Payment Terms (C.5.1, Page 40)	
	Release of only 60% payment is proposed upto submission of draft report when 95% of work will be completed. It is suggested to modify the payment terms by considering 80% payment release upto draft report stage holding 20% balance payment for submission of final report and acceptance by IWAI. Please consider and confirm.	The payment terms remain unchanged.
7	Level -2 Professional Staff	
a.	what type of professional staff are envisaged by IWAI under Level-2?	Level -2 professional staff are expected to be Engineers with a comprehensive understanding of various aspects of Inland navigation and minimum seven years work experience which must include experience in planning / implementation of Inland Water Transport projects.
b.	What is meant for other relevent experience on which marking is proposed? Please elaborate.	Already clarified at 2 above.
8	Submission Date	
	In order to submit the responsive bid will all supporting documents we need atleast 15 days extension time (i.e. Upto 24.12.2010) at the bid submission date. Please consider and confirm.	Date of submission extended upto 1500 hrs. on 13.12.2010. Bids will be opened on same day at 1600 hrs.

	M/s Deloitte	
1	Submission of the tender proposal through consortium	
	You may kindly clarify whether the proposal can be submitted through consortium of firms	No
	In addition, you may also kindly confirm, whether the cumulative experience of th consortium members would be considered for the evaluation of the past experience as indicated in clause 13.3, page number 13 of the RFP document.	Not Applicable.
2	Clarification on the definition of similar study, clause 13.3, page number 13. May kindly clarify whether similar studies can include studies in the maritime sector and not be restricted to inland waterways	Studies carried out in the fields of Inland Navigation, Inland Water Transport, Ports & Harbours for general cargo.
3	Would request you to kindly extend the last date of submission to 23rd December, 2010.	Refer sl no. 8 above.

Addendum to the ToR

With reference to the ToR no. 4.6 (page 30 of the bid document), the following is inserted as third sentence ;
"The identified , potential IWT projects shall also be presented in the report, in state-wise maps, from which the projects in each state will be clearly discernable with reference to their locations and proximity to important towns and with reference to important road / rail routes."